

# “Coaching Excellence School”

Developing Exceptional Coaches with Ethics, Brilliance & Success

**NEV**  
coaching &  
consulting



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*“Nev has supported me in some leadership and optimization projects, providing intelligent, implementation-driven and valuable input. She is not only very bright, but also a very likeable person, which provides a sound base to work together. I strongly recommend her and her services.”*

*~ Philip Kalus (Business Owner, Leading Expert in EU markets, )*



*Every person has their GREATNESS*



# How We Serve



At **NEV Coaching & Consulting** we work with **Companies, Teams, Executives, and Entrepreneurs worldwide** to offer a complete service - coaching, consulting and training - oriented towards optimizing professional, organizational and personal effectiveness, with programs tailored to the specific objectives of each client.

We appreciate our wide network of collaborators and contacts and important recognition within our sector:

- **2019 European Award for Business Excellence (European Assn. of Economy & Competitiveness)**
- **2018 Gold Medal of Professional Merit (European Assn. of Economy & Competitiveness)**
- **2017 Gold Star for Professional Excellence (Institute of Professional Excellence, Madrid)**
- **President, Spanish Assn of Executive-Organizational Coaching & Mentoring, Valencia region**
- **Registered Coach with CoachSource, the biggest international coaching organization for global C-Suite Leaders**
- **Associate Professor in Leadership, Communication, Entrepreneurship, Coaching (Berklee School of Music & EDEM Business School)**
- **International Speaker on a diversity of topics for companies, entrepreneurs, sector specific and youth program initiatives**



*"Nev is very supportive and easy to work with. I would strongly recommend her as a coach, she is really good at listening, understanding and guiding you to the point where you just might pleasantly surprise yourself."*

*~ Klara Jovanovic (Executive)*



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# Executive Summary



- Being a **quality Coach in any sector** is a noble calling, an invaluable service, and a powerful tool towards **facilitating meaningful positive change in individuals, teams and organizations** as a whole. But to do this, practicing coaches need to be properly prepared, balanced and inspired to **offer a level of excellence, ethics and care** that this treasured profession requires, for the benefit of each client, team, organization and the greater good.
- We at **NEV Coaching & Consulting** are deeply dedicated to this topic and with a great track record of success in this field, awarded and proven, we offer you a truly unique program, combining **our best knowledge, methodologies and HEART**.
- The following proposal is a **deep, creative and intimate program dedicated to our Coach participants**, to **optimize their growth as masterful Coaches**, with a combination of training and coaching tailored to their own objectives and needs, and those of their organization or practice.
- For any questions or ideas, don't hesitate to contact us and together we will create a unique experience to strengthen the skills and performance of your Executives.

*"My work with Nevena has been really inspiring, not only for professional but also personal areas. Through her very personalized methodology, I have experienced an immediate evolution guided by a great professional. Nevena's guidance has become an example of how to develop on a professional and personal level."*

*~ Miguel Zapatero (Head of Sales, Startup)*



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# Why Our Program?



- Today's market is saturated with a great variety of coaching offers, yet very few of these professionals have gained what we believe are the foremost fundamentals of coaching excellence: (1) deep analysis and development of the coach as a person and practitioner, (2) core training in human psychology (social, personality, organizational, etc.) and (3) **the intricate knowledge and skills in establishing true trust, connection, expert guidance and RESULTS** with a client.
- Most programs are focused on the organization or esoteric methods of personal development, few of which have been properly vetted with research and practice. The concerning result is that many potential coaches, at any level and specialization, implicate themselves in the lives of individuals, teams and organizations without the proper preparation to expertly care, guide and support their clients in the necessary ways to achieve lasting and healthy results.
- Our program stands out in this regard. It combines the **highest quality knowledge** with **more than 20 years of success in the international business world** and **research and training from the most prestigious schools and entities around the globe** in personal, professional and team development, all adapted to the circumstances, personality, objectives and needs of each Coach.
- And it is also a **fun, enjoyable and truly inspiring experience** that you will never forget.

*"Nevena is an excellent coach. She creates a very relaxed environment that makes ideas flow to address new challenges, efficiently organize work, and handle stressful situations with very simple techniques. I definitely recommend Nevena as an advisor to optimize your abilities and help you achieve success in new professional challenges."*

*~ M<sup>ra</sup> Carmen Vidal  
(R&D Product Development Director)*



*Every person has their GREATNESS*



# Program Summary



To ensure **the highest quality experience** and the **continuous, consistent and coherent development of each Coach**, the needs of their unique client base and practice, our program includes the following:

## 8 Workshops

addressing the most important issues and practices in the coaching profession, human and team psychology and dynamics, with proven, awarded methodologies of the highest quality.

## 20 Individual Coaching Sessions

to ensure the best application and success of the fundamentals, strategies and effective habits of quality coaching, adapted to the personality, circumstances, needs and objectives of the Participating Coach.

**Coaching Action Plan**, designing a development plan for each Coach according to their specific objectives, with clear structure, detailed strategies and the tracking and measurement of results throughout the program.

*“Nevena is a very flexible and effective coach. With a friendly and very focused attitude, sessions with her implicate a deep involvement and the feeling in the end that you really advance in your reasoning. I definitely recommend her as a business partner.”*

*~ Edoardo Negroni  
(International Business Owner)*



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# Program Objectives



For any coach to create a powerful impact in their field and a successful practice along the way, it's fundamental to achieve a diverse set of knowledge, mindsets, skills, methodologies, practices, measurements and ethics to ensure quality service to clients and an authentic, competitive, and innovative trajectory.

For this reason, our program is designed to adapt to today's Coaches in any field where together we will work on the following:

## Objectives



## Topics

- Learn the best practices in successful coaching for the future and in the VUCA world.
  - Practice and apply key concepts through a variety of creative activities, case studies and engaging dynamics.
  - Optimize the skills, habits, styles, practices and mindsets of an effective coach in any field.
- Coaching best practices
  - Self-leadership
  - Individual & group psychology
  - Building rapport & flow with clients
  - Effective communication
  - Critical & strategic thinking & planning
  - Emotional intelligence
  - Presence & influence
  - Wellness optimization
  - Best business practices in the coaching sector

*"Thanks to Nev, for helping me greatly to realize my potential and make me see things that I couldn't. I am proof of how professional Nev is, because she has managed to take me where I wanted to go and never dared to do so before."*

*~ Susana Rosello  
(Business Owner)*



*Every person has their GREATNESS*

# B

# Program Layout



*“Nevena is a well-educated, knowledgeable person who undertakes her work very seriously. I have no hesitation in recommending Nevena to anyone who wishes to conduct a marketing optimization to increase their motivation, professionalism and sales.”*

*~ Les Townsend  
(International Business Owner)*

**1 Keys to Quality Coaching** – Are you creating optimum impact & results?

**2 Self-Leadership** – The #1 key for personal & professional effectiveness for you and your clients.

**3 Emotional Intelligence & Influence** – Managing your emotions and those of others while creating powerful, trust-based relationships.

**4 Critical & Strategic Thinking** – The science and art of powerful inquiry and the creation of diverse and unique visions of development.

**5 Effective Communication** – Creating valuable engagement & pathways for meaningful exchange & high performance.

**6 Group Dynamics** – Understanding & mediating intricate group tendencies to ensure healthy flow & progress.

**7 A Successful Coaching Practice** – Secrets to launching & managing a triumphant coaching business.

**8 Wellbeing Coach Mastery** – Innumerable practices & skills to grow your wisdom, ethics & self-care.



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# Individual Coaching Sessions



Each person is different, with their own experiences, strengths, points of improvement and values. To ensure that every participating Coach is able to learn and apply knowledge in the best way, reflect and analyze effectively, and create really solid and impactful short and long term strategies, we include regular sessions of individual Coaching, where all these issues will be addressed.

In these **individual coaching sessions**, we will address the following:

## Objectives

- Optimize the development of each participant Coach, reviewing and addressing their unique coaching needs, objectives and circumstances.
- Adapt and apply best practices in the development and management of a quality coaching profession and practice, specific to each Coach.
- Create a safe, intimate and 100% trusting space to fully support the unique growth and development of each Coach in the fulfillment of their professional, personal and business objectives.

20 Individual Coaching sessions throughout the program.  
Up to 2 hours per session, in person & online.

*“Nevena is a very skilled coach who worked with me to build management and leadership skills, as well as with my team to create teambuilding workshops and daily work protocols. All of us can very much recommend Nev for her professionalism, results orientation and positive mindset.”*

*~ Veronique Lugin  
(Business Owner)*



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# Financial Investment



## Coaching Excellence School

Program	Duration
<b>1. 8 Training Workshops*</b> <ul style="list-style-type: none"><li>• Training pack of all content</li><li>• Coaching Action Plan</li><li>• Workbook of exercises &amp; reflections</li><li>• Lunch, coffee, treats, all included</li></ul>	8 hours / per workshop 64 hours total
<b>2. 20 Individual Coaching Sessions**</b> <ul style="list-style-type: none"><li>• Email support included</li><li>• Recommendations for additional resources (videos, articles, etc.)</li></ul>	Up to 2 horas / session 20 sessions total 40 hours total
<b>Certificate of Completion</b>	

**PROGRAM TOTAL**  
12.296 € (VAT included)  
(Price per Coach)

**15% discount**  
per registration if you  
register with a companion  
(max 2 people)

\*Workshops will take place in the NEV Coaching & Consulting facilities (Bermeo3).

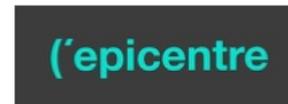
\*\*Coaching sessions are either virtual or a combination of virtual and presential (SKYPE/Facetime).



# Our Clients



We have the great pleasure and privilege of having worked with a diversity of clients, local and international, including the following:



# Our Team



## Nevena Vujosevic

Certified Senior Executive  
Coach

Business Consultant  
International Speaker  
University Professor

[nev@nevcoaching.com](mailto:nev@nevcoaching.com)



## Mònica Trepà

Marketing & Operations  
Coordinator

[monica@nevcoaching.com](mailto:monica@nevcoaching.com)

Contact us for a Free Consultation



2019 Awarded the  
**European Prize**  
for Business Excellence



2018 Awarded the  
**Gold Medal**  
for Professional Merit



2017 Awarded the  
**Gold Star**  
for Professional Excellence

# For You

➔ Connect with us on our social media @NevCoach

➔ Sign up for updates and be de first to obtain our resources [nevcoaching.com](http://nevcoaching.com)

➔ Follow our Blog at [nevcoaching.com/blog](http://nevcoaching.com/blog)



➔ **Contact us for a Free Consultation** 

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consulting

**B Bermeo3**  
DESARROLLANDO GRANDEZA CON EXPERIENCIAS ÚNICAS

That each person has their greatness, means that each team and organization also has it, as long as it is willing and able to work towards it with integrity, excellence, and heart.

We are here to guide you, accompany you, and empower you in all the necessary steps.

Each road is unique and paved with opportunity and transformation.

**In short, with GREATNESS.**

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