

10 Expert Strategies to boost your Sales



We all wish for more quality clients and the keys to creating lasting stability in our organizations. But this depends on having a well developed sales operation, no matter the size of your business.

The potential customer has never been so prepared to ignore or reject offers. However, there are **proven strategies** for **attracting your Ideal Clients and expanding your sales** for the long term.

In this course, we present **10 key strategies for optimizing the commercial engine for your business.**

What will you gain with this course?

- ❖ Learn the **10 “gold standard” strategies** to optimize your sales operation and gain more quality clientele.
- ❖ Create an initial **Action Plan** with clear **next steps** to implement these strategies in your business NOW.

Who is it for?

- ❖ **Business Owners and Executives** who want to increase their sales and implement a “commercial culture” throughout their team.
- ❖ **Entrepreneurs** looking for proven methods to gain quality customers and promote their initiative, company or product / service.
- ❖ **Sales Professionals** looking to maximize their performance and increase their sales.

And the format ...?

- ❖ An **in-person and dynamic** 3-hour workshop.
- ❖ **Custom application** to your own particular case.
- ❖ A **guide + recommended resources** for immediate implementation and results.

“Nevena is a very flexible and effective coach. With a friendly and very focused attitude, sessions with her implicate a deep involvement and the feeling in the end that you really advance in your reasoning. I definitely recommend her as a business partner.”

*~ Edoardo Negrini .
(International Business Owner)*

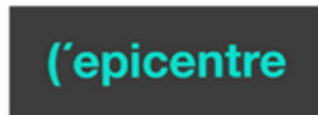


Every person has their GREATNESS

Our Clients



We have the great pleasure and privilege to have worked with a diverse set of clients, local and international, which include the following:



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NEV

coaching & consulting



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2021 Awarded the
European Prize
For Technology & Innovation



2019 Awarded the
European Prize
for Business Excellence



2018 Awarded the
Gold Medal
for Professional Merit



2017 Awarded the
Gold Star
for Professional Excellence



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That each person has their greatness means that each team and organization also has it, as long as it is willing and able to work towards it with integrity, excellence and heart.

We are here to guide you, accompany you and empower you in all the necessary steps.

Each road is unique and paved with opportunity and transformation.

In short, with GREATNESS.



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2017 Awarded the Gold Star for Professional Excellence

