

# Achieving success Through Networking with Excellence and Authenticity.



**The # 1 resource today is relationships.** Meaningful, authentic and mutually beneficial relationships.

But to attain them, you have to launch into the world with **strategy and security** and to know how to identify and find the people who can help you to advance your goals.

**Networking isn't just for extroverts.** These are skills that we can all acquire, even master that foster important and quality relationships.

In this course, we present the concept of **Authentic Networking** and the strategies to successfully internalize and implement it, tailored to your unique style.

## What will you gain with this course?

- ✦ Identify your **Unique Competitive Value**, to elevate you from your competition in your desired market.
- ✦ Clarify what **"success" means to you and your company** and its indicators.
- ✦ Optimize your **professional presentation** and **brand** while boosting your **confidence** and **self-esteem**.
- ✦ Learn how to recognize and **connect with your Tribe** and **cultivate meaningful and lasting relationships**.
- ✦ Apply proven **Authentic Networking** strategies for any type of personality and opportunity.

## Who is it for?

- ✦ **Business Owners** who want to promote their business and gain more quality clients.
- ✦ **Professionals of all levels** who want to expand their network and establish contacts for any current or future opportunity.
- ✦ **Entrepreneurs** looking for clients, contacts and support in the development of their initiative.
- ✦ **University Students** preparing for the working world and looking to create a powerful professional network, key resources and opportunities.

## And the format ...?

- ✦ An **in-person and dynamic** 6-hour workshop.
- ✦ **Custom application** to your own particular case.
- ✦ A **guide + recommended resources** for immediate application.

*"Nevena is an excellent coach. She creates a very relaxed environment that makes ideas flow to address new challenges, efficiently organize work, and handle stressful situations with very simple techniques. I definitely recommend Nevena as an advisor to optimize your abilities and help you achieve success in new professional challenges."*

*~ M<sup>a</sup> Carmen Vidal  
(R&D Product Development Director)*

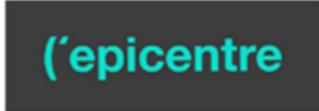


*Every person has their GREATNESS*

# Our Clients



We have the great pleasure and privilege to have worked with a diverse set of clients, local and international, which include the following:



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# NEV

coaching & consulting



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2021 Awarded the  
**European Prize**  
For Technology & Innovation



2019 Awarded the  
**European Prize**  
for Business Excellence



2018 Awarded the  
**Gold Medal**  
for Professional Merit



2017 Awarded the  
**Gold Star**  
for Professional Excellence



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That each person has their greatness means that each team and organization also has it, as long as it is willing and able to work towards it with integrity, excellence and heart.

We are here to guide you, accompany you and empower you in all the necessary steps.

Each road is unique and paved with opportunity and transformation.

In short, with GREATNESS.



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