



nevcoaching.com



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Every
person
has their
GREATNESS



How We Serve



At **NEV Coaching & Consulting** we work internationally with **Executives, Companies, Teams, Entrepreneurs and Business Owners**, to offer a complete service – coaching, consulting and training – oriented towards professional, organizational and personal effectiveness, with programs tailored to the needs and objectives of our clients.

“Nevena is an excellent coach. She creates a very relaxed environment that makes ideas flow to address new challenges, efficiently organize work, and handle stressful situations with very simple techniques. I definitely recommend Nevena as an advisor to optimize your abilities and help you achieve success in new professional challenges.”

~ M^a CARMEN VIDAL
(R&D Product Development
Director
DACSA Group)



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How We Serve



We focus on three core areas, each one with a variety of gold standard knowledge and methodologies, based in cutting edge international research and our own extensive experience.

We treat each client with **100% integrity and dedication** and design tailored programs around their unique objectives and circumstances, to ensure their continuous progress and success.



For You, Leader



For Your Team



For Your Organization

Our services include:

- Executive Coaching
- Team & Group Coaching
- Strategic Organizational Consulting (HR, Marketing & Sales, R&D, Change & Crisis, etc.)
- Professional Consulting & Mentoring
- Training, Workshops & Speaking Engagements
- Tailored Surveys & Measurements

"Carlos is one of the most impactful leaders I've encountered. He has a talent for bringing clarity, awareness, and relief to challenging situations with solid strategies and support systems in place. Carlos's coaching methods have the ability to transform task-oriented managers like me, into inspirational people leaders."

*~ JEFF BOETTGE
(Ex-Global Head of Crop Strategy & Marketing - Vegetable Seeds at BASF)*

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Our Specialties



We have **25+ years experience** working internationally in the **development of people, teams, businesses and organizations**, with high level experience in large multinationals in the US and EU, as well as training from the most prestigious universities in the world, we offer **proven results** in:

- **Leadership & talent development and management**
- **Management & growth of existing businesses**
- **Entrepreneurship – development of new businesses & initiatives**
- **Creation and optimizing high-performing Teams**
- **Innovation & creativity – culture, opportunities, trends**
- **Change & crisis management**
- **Marketing, sales, & client service best practices**
- **Organization, productivity & systems**
- **Work-life balance & time / activity optimization**
- **Emotional intelligence & optimizing relationships**
- **Networking strategies & cultivating quality connections**
- **Effective communication & public speaking**
- **Personal development & self-leadership**

“Nev has supported me in some leadership and optimization projects, providing intelligent, implementation-driven and valuable input. She is not only very bright, but also a very likeable person, which provides a sound base to work together. I strongly recommend her and her services.”

*~ PHILIP KALUS
(CEO & Leading expert
in EU markets
Accelerando Associates)*

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For You, Leader



Leaders today, be they Executives, Business Owners, Specialists or Entrepreneurs, tend to have bespoke and also certain similar development needs, all included in our areas of specialization, that include (but are not limited to) the following:

- **Leadership & Self-Leadership – knowledge, skills & practices**
- **Strategy – vision, mindset, planning and execution**
- **Business acumen & diverse professional skills**
- **Effective communication of all kinds including public speaking**
- **Time, organization & productivity management & optimization**
- **Stress management & work-life balance**

We offer an initial program, the **“Star Leader”**, with three levels of commitment, designed around the Leader’s objectives, which includes an analysis of 360 evaluations, coaching sessions and a report of core recommendations towards their continued development.

We also offer many bespoke options as needed by the client.

"Carlos combines an extraordinary high level of IQ and EQ, deep knowledge of human motivations and interactions and a profound business understanding. This combination makes him a perfect person to coach, support teams and develop leaders."

*~ VICENTE NAVARRO
(Ex-Senior Vice President,
Vegetable Seeds at BASF)*



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For Your Team



Teams within organizations in today's age, be they established companies, startups or non-profits, tend to have certain core development needs, that include (but are not limited) to the following:

- **Optimizing climate, motivation & team relationships**
- **Improving organization, communication, coordination, productivity & performance**
- **Professionalizing practices, processes & behaviors**
- **Managing and optimizing diversity & coordination**
- **Fomenting a culture of entrepreneurship & innovation**
- **Building knowledge, business & professional skills**

"My work with Nevena has been really inspiring, not only for professional but also personal areas. Through her very personalized methodology, I have experienced an immediate evolution guided by a great professional. Nevena's guidance has become an example of how to develop on a professional and personal level."

*~ MIGUEL ZAPATERO
(Business Owner
Former Sales Director
Boatjump.com)*

We offer an initial program, the **"Star Team"**, designed in accordance with the team leader, which includes a team satisfaction survey, team interviews, and a tailor-made teambuilding workshop and report of core recommendations for continuous progress.

We also offer many bespoke options as needed by the client.



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For Your Organization



Modern organizations, be they local or international, in any particular sector, need to stay innovative, agile, excellence-oriented and truly supportive of their people to sustain long-term success. We can offer meaningful support in the following topics, and many more:

- **Optimize organizational strategies, processes & results for lasting excellence (internal & external activity)**
- **Create a healthy & innovative culture towards achieving company goals and long-term sustainable results**
- **Optimize the overall climate, motivation & internal relationships**
- **Strengthen the commercial & marketing engine to win more quality clients & opportunities**
- **Develop or grow new and existing business areas**
- **Manage change and crisis with wisdom & effectiveness**

“Incredible how Carlos makes true connections with People. he senses how individuals 'tic' and gives feedback and advice in a candid and constructive way. I have truly seen him make the change as catalyst for the personal development of People. You feel that he truly cares about you as a person and that is the basis for the collaboration..”

*~ JOHN WILLEMS
(Business strategy consultant
Food & Agri.
Leadership experience global
Marketing & Sales
Vegetable Seeds)*

We design programs tailored to the needs and objectives of the client organization, which will include an effective combination of our services and know-how.



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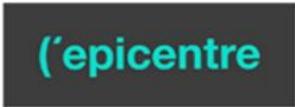
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Our Clients



We have the great pleasure and privilege to have worked with a diverse set of clients, local and international, which include (but are not limited to) the following:



NEV

coaching & consulting



Nevena Vujosevic

Senior Executive Coach
Strategic HR & Business Consultant
International Speaker

Carlos Pérez

Senior Executive Coach
Strategic HR & Business Consultant

Mònica Trepà

Marketing & Operations Coordinator

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➔ Follow our Blog at nevcoaching.com/blog

➔ Contact us for a free consultation



2021 Awarded the European Prize for Technology & Innovation



2019 Awarded the European Prize for Business Excellence



2018 Awarded the Gold Medal for Professional Merit



2017 Awarded the Gold Star for Professional Excellence



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That each person has their greatness, means that each team and organization also has it, as long as it is willing and able to work towards it with integrity, excellence and heart.

We are here to guide you, accompany you, and empower you in all the necessary steps.

Each road is unique and paved with opportunity and transformation.

In short, with GREATNESS.



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2019 Awarded the **European Prize** for Business Excellence



2018 Awarded the **Gold Medal** for Professional Merit



2017 Awarded the **Gold Star** for Professional Excellence



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